



## FOR IMMEDIATE RELEASE

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## **Geminare Incorporated Signs IT Giant Bechtle AG to Provide Geminare's Hosted Business Continuity Solution to the EU SMB Market**

### **Bechtle AG and Geminare GmbH team up to deliver a Hosted SaaS-based Business Continuity Solution**

**STOLBERG, GERMANY NOVEMBER 25, 2008** – Geminare Incorporated this week announced a strategic reseller partnership with managed service provider, Neckarsulm-based Bechtle AG, that brings to the EU market, the first SaaS-based Continuous Availability platform. This offering trumps current simple online backup solutions in the market with a highly advanced and effective high-availability solution, previously only available on custom built enterprise-class dedicated hardware and software systems. This service is easily deployed, and offers set-up within 24 hours, with no capital investment.

The reseller partnership with IT giant Bechtle, the most respected and well known system house in the EU, reinforces Geminare's commitment to expand within the EU through a network of local support and regional data centres to service growing demand.

As a result of the partnership, effective November 2008, Geminare will offer Bechtle's customers a host-based system that ensures their critical technology infrastructure, including all Windows based file and application servers, operates uninterrupted, with continuous access to both data and applications, even in the case of a critical system failure.

### **The offering includes:**

- SaaS-based, data protection via real-time WAN replication of Windows file servers, database and applications servers for Microsoft Exchange, SQL, IIS as well as Oracle and Blackberry
- Continuous data protection that provides instant data recovery in the event of isolated data corruption episodes, from a top tier data centre in Cologne
- Application availability via fully automated failover and failback for all supported servers with no onsite hardware required
- Disaster recovery site compliance through fully automated, scheduled tests of an organization's disaster recovery system without disrupting the production environment or existing data protection

- Provisioning and deployment in days from start of customer management, replication and reporting

“For SMBs in particular this solution gains a new prospect: Continuous system availability based on a powerful, quick to implement, flexible and scalable technology. By eliminating downtimes and breakdown costs, the constant server operation automatically makes a contribution to stabilise the business activities”, says Jörg Öynhausen, Managing Director of Bechtle Remote Services GmbH.

"With the introduction of our Continuous Availability solution to the EU SMB market through strategic partnerships with companies like Bechtle, our European customers can now compete in the technology marketplace previously reserved for the elite Fortune 500 organizations,” said Joshua Geist, CEO of Geminare Incorporated, Worldwide. “Application and data availability is an essential service customers assume has been taken care of. With Geminare, continuous data availability has finally become a reality with our rapidly deployed, enterprise-class solution. The Geminare platform lets Bechtle deliver business continuity as a service to their customers, opening up a highly sophisticated and powerful technology in a simple and accessible model,” Geist said.

**About Bechtle** – Operating from more than 60 locations throughout Europe, the Bechtle Group is one of Europe's leading IT e-commerce providers. Founded in 1983, the company is based in Neckarsulm, Germany and currently employs more than 4200 people. Bechtle is a manufacturer-independent company that provides one-stop shopping for all the IT infrastructure and operational needs of its approximately 56,000 small and medium-sized industrial, public sector and financial market customers. Bechtle has been listed on the German stock exchange since 2000 and is also traded on the TecDAX. In 2007, turnover was at approximately 1.4 billion Euros. For more information, please visit [www.bechtle.com](http://www.bechtle.com).

**About Geminare Inc.** – Geminare is the leading provider of host-based continuity services that keep businesses running uninterrupted, during a system failure with no capital investment. Geminare’s patented hosted SaaS platform enables Enterprise-class Continuous Availability to be delivered to the SMB market. Geminare’s turn-key solutions facilitate real-time server replication with automatic failover, immediate remote operational capability with complete data protection. Based in Toronto Canada, Geminare services customers worldwide. For more information, please visit [www.geminare.com](http://www.geminare.com).